



Kentec Installation Partner Scheme

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Welcome to the Kentec Installation Partner (KIP) scheme; a nationwide network of trained, professional and accredited fire alarm companies, recognised in the UK for their high levels of expertise, workmanship, customer service and quality.

This exclusive network of BAFE or LPS accredited companies has been carefully selected to ensure end-users receive the very best service from start to finish.

Together, Kentec and our installation partners are continually adapting to the modern-day challenges faced by building owners, to provide the most efficient and effective life safety solutions.

With Kentec you will have a strong partner that will support you with an attractive product portfolio now and in the future.

Benefits

- In-depth knowledge from Kentec's experienced team
- Training on the full product range
- KIP certificate and recognition as a Kentec expert
- Dedicated KIP technical support telephone line
- Technical support at your customers' sites if required
- Preferential contract and values for your business
- Use of KIP scheme logo on all your marketing material
- Shared marketing activities and inclusion on the Kentec website
- Access to protected partner site – Virtual Resource
- Access to Taktis LE₂ commissioning software and enhanced Bridge functionality

Why Choose Kentec Installation Partners?

Latest Technology

Kentec Installation Partners have exclusive access to some of our most technologically advanced solutions; including Taktis, Taktis Bridge functionality, Virtual Resource and LE₂. The combination of Kentec's market-leading technology and the Systems Partners' expertise and skills, ensures that end-users receive a flexible, reliable and cost-effective solution every time.

The Kentec range of fire detection equipment is extremely versatile, whilst simultaneously offering unsurpassed dependability and the lowest total cost of ownership. Taktis is at the forefront of innovation, incorporating the very latest hardware and software to produce a control and indication system, which is powerful and sophisticated, yet simple and easy to understand.

Industry Accreditation

Adhering to strict criteria, Kentec Installation Partners have been carefully selected based on their skill, expertise, experience and accreditations. As a minimum, all KIPs are accredited to the fire industry quality standard, BAFE or LPCB 3rd party certification schemes. This gives the end-user total peace of mind that the installation will be carried out to the highest levels of quality and safety.



Top Brands

Working in close harmony with KIPs, Kentec products have been installed globally in high-profile buildings across key sectors; including construction, health, education, leisure, retail, transport and others.

True Partnership

Kentec is continuously developing KIPs with regular programmes of product and system training and shared marketing activities to ensure performance is always at its very best within each sector. This activity is backed up by Kentec's full technical support service including free on-site consultancy where required, giving the end-user additional peace of mind.

Kentec Identification

(ID) Cards

Identification cards, (based on individuals rather than companies,) will be given to named KIPs detailing training courses they have passed. These cards will also enable access to product groups and LE₂ permissions. Other benefits include details of further training dates and refresher courses plus a dedicated technical support helpline (to ID cardholders only).

Summary of Benefits

Benefit	KIP	Direct Customer/ OEM	In-Direct customer/ maintainer	Distributor
KIP/KAD Branding	✓ ¹	✗	✗	✓
Purchase Taktis	✓	✓	✗	✗
LE ₂	✓ ¹	✓	✓ ³	✗
Taktis Bridge Functionality	✓ ¹	✗	✗	✗
Virtual Resource	✓	✓	✓	✗ ⁵
Training	✓ ¹	✓ ³	✓ ³	✓ ³
Logo Branding Plates	✓ ¹	✓	✗	✗
Dedicated Technical Support Line	✓ ¹	✓ ¹	✓ premium rate	✓ ¹
Kentec marketing (Website display, case studies)	✓ ¹	✗	✗	✗
Delivery	✓ ²	✓ customer specific	✗	✓ ³
Performance rebate	✓	✓	✗	✓
Site Technical Support	✓ ¹	✓ customer specific	✓	✗
Sri Process	✓ ¹	✓ ⁴	✗	✓ ⁴
Panel Lock Down Facility	✓	✗	✗	✗

1 Free of Charge

2 Free of Charge dependent on weight and location

3 As per List Price

4 Paid/Exchange

5 LE1 only

Company Overview

Kentec Electronics is one of the world's leading life safety solutions manufacturers of conventional, analogue addressable fire detection and extinguishant control panels.

Founded in 1985, Kentec is an end-to-end manufacturer, with everything sold being made in the UK. It employs approximately 250 members of staff in its production facility, head office and research and development department.

In addition to design and manufacture, Kentec provides technical support specified to the local standards and customer requirements of over 90 countries worldwide. With a commitment to meeting the needs of individual national markets, Kentec has achieved a global reputation, resulting in its life safety systems being installed in numerous prestigious sites across the world.

Kentec manufactures products approved to EN54, EN12094, UL864 10th Edition, FM, NFPA, marine classification societies, RoHS 2 Compliant and CP10.



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